

Position Description

Category Team Leader



Powering a
Bright Future

Supply Chain - Operations/Corporate

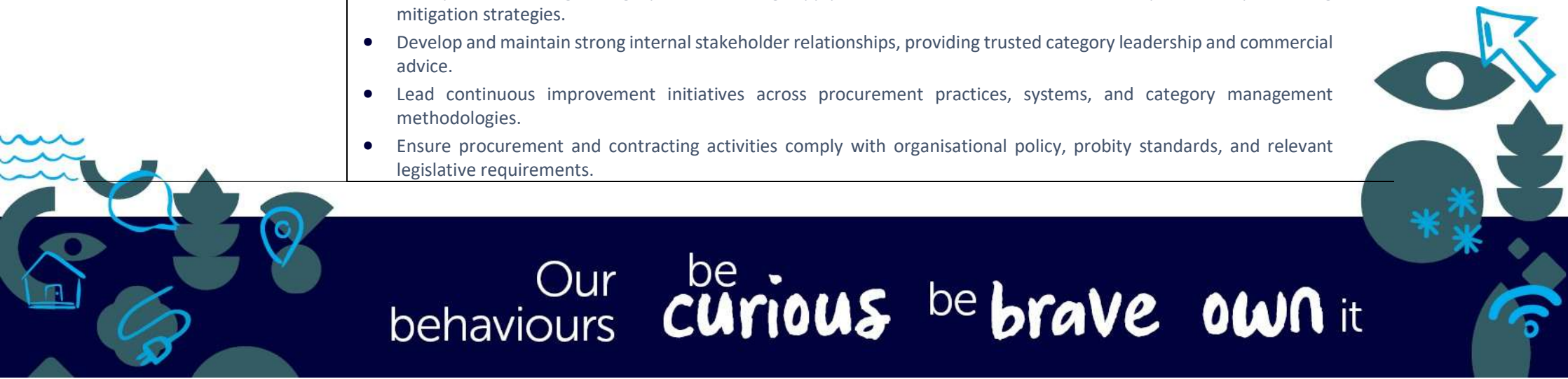
Objectives

- Lead the Category team to deliver high performing procurement and category management outcomes aligned to organisational priorities and commercial objectives.
- Develop, implement, and continuously improve category strategies to optimise value, mitigate risk, and ensure sustainable supply outcomes.
- Provide leadership and direction across sourcing, contract management, and supplier relationship management activities across assigned categories.
- Build capability, performance, and consistency across the Category Specialist and Senior Category Specialist cohort.

Role Specific Accountabilities

- Lead the development and execution of category strategies, ensuring alignment with organisational objectives, risk appetite, and market conditions.
- Provide leadership, coaching, and direction to Category Specialists and Senior Category Specialists to ensure consistent delivery of high-quality procurement outcomes.
- Oversee complex sourcing activities, including high value and high-risk tenders, ensuring robust commercial and governance outcomes.
- Lead supplier relationship management strategies for key categories, ensuring performance, value realisation, and continuous improvement.
- Drive commercial optimisation across categories through strategic sourcing, negotiation leadership, and contract lifecycle oversight.
- Approve and/or endorse sourcing strategies, evaluation outcomes, and contract recommendations in line with delegation frameworks.
- Anticipate and manage category risks, including supply chain, commercial, and contractual exposures, implementing mitigation strategies.
- Develop and maintain strong internal stakeholder relationships, providing trusted category leadership and commercial advice.
- Lead continuous improvement initiatives across procurement practices, systems, and category management methodologies.
- Ensure procurement and contracting activities comply with organisational policy, probity standards, and relevant legislative requirements.

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	• Foster capability development within the team, including mentoring, coaching, and performance management. • Monitor category performance, reporting on savings, risk, supplier performance, and value outcomes to senior stakeholders. • Represent the category function in cross-functional initiatives, governance forums, and strategic programs of work. • Undertake other duties as reasonably and lawfully directed.	
To be successful in this role	• Relevant tertiary qualifications in Commerce, Business, Supply Chain, or related discipline (desirable). • Extensive experience in procurement and category management, including leadership of complex and high-value categories. • Proven experience leading teams, including mentoring and developing procurement professionals. • Strong commercial acumen with demonstrated success in delivering measurable value outcomes through sourcing and contract strategies. • Advanced negotiation capability with experience leading high-risk or high-value commercial negotiations. • Deep understanding of contract law principles, procurement frameworks, and supply market dynamics. • Demonstrated ability to operate at both strategic and operational levels, translating organisational objectives into category outcomes. • Highly developed stakeholder engagement and influencing skills, including experience engaging with senior leadership. • Strong analytical capability, including interpreting complex commercial and supply market data to inform decisions. • Proven ability to manage risk and ensure governance compliance in procurement and contracting activities. • Ability to demonstrate and role model organisational values and leadership behaviours. • Strong written and verbal communication skills, including executive-level reporting and presentation capability.	
Compliance Requirements	• A satisfactory National Police Record check to confirm eligibility for the role.	
Reports to: Strategic Sourcing Leader	Direct reports: 3 to 5	Approved: May 2026

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