

# Position Description

## Head of Customer Transmission and Growth

### Transmission Customers and Growth

### Governance

#### Objectives

- Lead a high performing team to manage transmission customers and new connection arrangements and to support achievement of TasNetworks strategic transmission growth objectives.
- Provide leadership, technical and strategic advice on the regulatory and commercial aspects of transmission connections including working with key stakeholders to deliver investment in Tasmania.
- Collaborate with key stakeholders to drive fit for purpose projects and assumptions for inclusion in transmission planning including the Integrated System Plan and Revenue Determinations.
- Strong leadership capability to drive engagement, performance and alignment of team members and deliver organization objectives in a complex regulated and commercial environment.

#### Role Specific Accountabilities

- Lead the team to enable increased transmission customer connection realising the economic benefits associated with large scale transmission investment.
- Policy and framework development to support Government advocacy and legislative changes required to support energy investment in Tasmania.
- Oversee the Regulated Transmission and strategic customer portfolio to ensure active engagement, compliance, risk minimisation and opportunity management to accelerate growth.
- Provide transmission connection advice for proponents.
- Ensure business compliance with ring fencing requirements related to transmission connections.
- Maintain existing commercial agreements by adequately managing renewals, charges, and effective invoicing.
- Build and maintain effective partnerships with major customers, key stakeholders and coordinate and collaborate with internal functions to achieve the best business outcomes.
- Monitor performance of commercial activities using key metrics and prepare reports for senior management.
- Assist in setting financial targets and budget development and monitoring.
- Manage talent through effective execution of TasNetworks talent processes.

## To be successful in this role

- Bachelor's degree in business administration, commerce, or a related field.
- Demonstrate our Core Capabilities, which are central to all positions at TasNetworks.
- Demonstrated ability to drive cultural change, including ability to build effective and trust-based partnerships across the organisation and with key external stakeholders to deliver results.
- Demonstrated understanding of the Australian energy industry, the National Electricity Market and the regulatory environment particularly in relation to transmission customers and connections.
- Sound understanding of the regulated and contestable transmission rule frameworks and requirements.
- Highly developed ability to work at a strategic level, including understanding the strategic impacts of decisions.
- Proven high level experience of stakeholder engagement.
- Demonstrated highly developed influencing skills and proven energy policy development and advocacy experience, including ability to pursue legislative and framework changes.
- Strategic and analytical mindset, with the ability to analyse market trends and data to develop effective commercial strategies.
- Strong negotiation skills, with the ability to develop and manage agreements with customers, proponents and the Government.
- Ability to work effectively under pressure, with the flexibility to adapt to changing business priorities.

### Reports to:

Executive  
Governance

### Direct reports:

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### Approved:

August 2025

Our behaviours **be curious** **be brave** own it

