

Position Description

Strategic Growth Specialist

Commercial

Strategic Growth

Objectives

- Support the Government's energy policy with respect to the Tasmanian electricity network.
- Pursue TasNetworks' Strategic Objectives in relation to augmentation and growth of the transmission network and associated activities.
- Promote TasNetworks' Strategic Objectives and our role in the sustainable growth of the network with customers, stakeholders, market participants, shareholders, regulators and the community.
- Shape the Government's energy policy agenda with respect to the augmentation and growth of the transmission network.

Role Specific Accountabilities

- Lead TasNetworks' stakeholder engagement of key Ministries and Government agencies, including Renewables, Climate and Future Industries Tasmania (ReCFIT), the Office of the Coordinator General (CoG) and State Treasury in relation to TasNetworks' role in delivering the Government's energy policy agenda with respect to the transmission network and associated activities.
- Lead the delivery of new connection applications for high value (typically up to \$50m) and/or strategically important new or existing transmission customers.
- Lead the delivery of bespoke solutions to the connection and financing requirements for customers or Government-sponsored projects on the transmission network (including the use of 'build own operate & maintain' delivery models) and the negotiation and contracting of such solutions.
- Lead customer account management for any network service providers (namely Basslink and Marinus Link) and any strategically important customers at the direction of the Head of Commercial.
- Coordinate TasNetworks' response to requests for expert advice (including technical, regulatory, commercial and legal) from customers, stakeholders, Government and its agencies on the Tasmanian electricity network and the National Electricity Market.

- Provide expert commercial and risk advisory services to TasNetworks regarding the market, market participants and emerging opportunities.
- Support the Leader Strategic Growth in pursuing team objectives, management of the team, and development of future team strategy.
- Support the Leader Strategic Growth in the delivery of responsibilities under the New Strategic Transmission Connections workstream as part of Tasmanian Power System Integration program.
- Any other duty or task as reasonable and lawfully directed by TasNetworks.

The footer features a dark blue background with various white and light blue icons on the left and right sides. On the left, there are icons for a house, a location pin, a leaf, a dollar sign, and a speech bubble. On the right, there are icons for an eye, a mouse cursor, a tree, a snowflake, and a Wi-Fi symbol. The text 'Our behaviours be curious be brave own it' is written in a white, sans-serif font across the bottom.

Our behaviours be **curious** be **brave** own it

To be successful in this role

- Minimum of 5 years of experience in a professional role.
- Tertiary qualification or extensive equivalent professional experience.
- Experience working in or interfacing with a political environment and with government ministries, agencies and/or NGOs.
- Energy infrastructure development, financing and procurement, especially familiarity with project finance delivery models for major infrastructure.
- Contract management or project management experience.
- Strong commercial acumen and analytical skills.
- Excellent communication and presentation skills.
- Ability to work collaboratively in cross-functional teams and influence decision making.
- Creative thinking and problem-solving abilities.
- Strong attention to detail and organisational skills.
- Strong collaborator with a continuous improvement mindset and the ability to coordinate internal and external stakeholders to provide compelling customer solutions.
- Self-directed and 'can do' attitude, with exceptional time management skills and ability to work effectively under pressure and with complex competing priorities.

Reports to:
Leader Strategic
Growth

Direct reports:
0

Approved:
February 2025

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